

# Leadership for New Managers

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Leading and managing are not the same. This course addresses the skills needed to give teams the confidence to achieve success in a common purpose. By considering the steps needed to move from vision to action and results, the course shows how teams can be built and managed to maximise individual and group performance.

By the end of the course delegates will be able to:

- set team goals and describe their vision
- know how to inspire people to make it happen
- plan and manage the action needed to produce results

The course includes:

- the difference between a leader and a manager
- setting objectives and creating a vision
- balancing the team, the task and the individuals
- leadership styles and identifying individual preferences

- developing the team — stages of team development
- building trust and commitment
- planning the action — leading under pressure
- solving problems, regulating and resolving conflict
- managing change
- managing business politics

This course is suitable for newly appointed managers and supervisors leading formal or informal teams on a daily basis.

Duration: 2 days



**The Island Partnership**

Trinity Road, Sheerness, Kent, ME12 2PF. Tel: 01795 596700